

# FIRM COMPETITIVENESS

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 ECTS  
3 crédits

 Composante  
École  
d'économie  
de la  
Sorbonne  
(EES)

 Volume  
horaire  
18h

 Période de  
l'année  
Printemps

## plugin.odf:CONTENT\_PROGRAM\_TAB01\_TITLE

### Description

**Analysis of Firm competitiveness**

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#### Lesson 1:

- Main Datasets and different sources
- Macro data Industry-level data Firm level data
- Country competitiveness
- Measures of firm performance,
- Complementarity between input quality and skills to upgrade output quality

#### Lesson 2:

- Structural Reforms and Firm performance in Developing countries
- Main structural reforms in Developing countries in the 90'
- The effect of structural reforms on productivity, growth
- The effect of structural reforms on firms' investments and export/import activity

#### Lesson 3:

- Services sector reforms
- The effects of services reforms on manufacturing firm' performance
- Input-output linkages
- Productivity and export patterns of manufacturing firms

#### **Lesson 4:**

- Trade reforms and firm productivity
- Disentangling the effect of output and input tariffs # Foreign competition channel
- Imported inputs channel

#### **Objectifs**

#### **Evaluation :**

-Final project on firm and country competitiveness

-Oral and written presentation of the repport.

#### **Suggested readings:**

Goldberg, Khandelwal, Pavcnik and Topalova (2010) "Multi-product Firms and Product Turnover in the Developing World: Evidence from India", Review of Economics and Statistics.

Bas, M. and C. Paunov (2021), Input quality and skills are complementary and increase output quality: Causal evidence from Ecuador's trade liberalization, Journal of Development Economics.

Verhoogen, 2021, Firm-Level Upgrading in Developing Countries. Mimeo.

Aghion, Robin Burgess, Stephen J. Redding, Fabrizio Zilibotti, (2008) "The Unequal Effects of Liberalization: Evidence from. Dismantling the License Raj in India", American Economic Review.

Arnold, Javorcik, Lipscomb and Mattoo Services Reform and Manufacturing Performance: Evidence from India. forthcoming in the Economic Journal.

Bas, M. "Does Services Liberalization affect Manufacturing Firms' Export Performance? Evidence from India", Journal of Comparative Economics, Vol. 42 (3), pp. 569-589, August 2014.

Pavcnik, Nina, 2002, Trade liberalization, Exit and Productivity improvements: Evidence from Chilean Plants, *Review of Economic Studies*, 69, 245-276.

Amiti, M. and Konings, J. "Trade Liberalization, Intermediate Inputs, and Productivity". *American Economic Review*, December vol. 97(05) December 2007, pp.1611-1638.